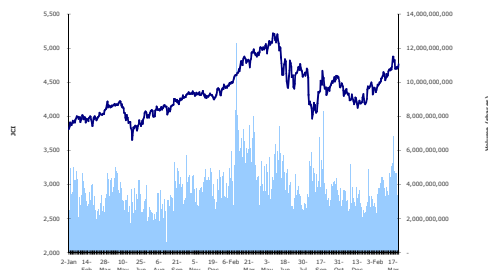


PremierInsight

1 April 2014

JCI Index



| | Closing |
|--------------------------------|---------|
| JCI | 4,768 |
| Transaction value (Rpbn) | 5,670 |
| Transaction volume (mn shares) | 3,890 |
| Foreign net buy (sell) (Rpbn) | 1,274 |
| Total market cap (Rpt) | 4,413 |

| Index | Closing | 1 day return | 1 year return | YTD return |
|-------|---------|--------------|---------------|------------|
| JCI | 4,768 | 1.0% | -3.5% | 11.6% |
| LQ45 | 800 | 1.0% | -4.5% | 12.4% |
| FSSTI | 3,189 | 0.5% | -3.6% | 0.7% |
| SET | 1,376 | 0.5% | -11.2% | 6.0% |
| HSI | 22,151 | 0.4% | -0.7% | -5.0% |
| NKY | 14,828 | 0.9% | 22.2% | -9.2% |
| FTSE | 6,598 | -0.3% | 2.9% | -2.2% |
| DJI | 16,458 | 0.8% | 12.9% | -0.7% |

| Indicators | Latest | 2014F |
|--------------------------|--------|--------|
| BI Rate (%) | 7.50% | 7.50%* |
| Inflation (%) | 7.75% | 9.66% |
| Govt Bond Yield (10yr %) | 7.96% | 8.50% |

*: Bloomberg consensus

| Currency | Last price | Ret 1 day (%) | Ret 1 year (%) |
|----------|------------|---------------|----------------|
| USD/IDR | 11,361 | -0.76% | 16.64% |
| SGD/IDR | 9,012 | 0.12% | 14.84% |
| GBP/IDR | 18,894 | 0.06% | 27.54% |
| HKD/IDR | 1,465 | 0.01% | 16.75% |
| EUR/IDR | 15,586 | 0.04% | 24.94% |

| Commodities | Last price | Ret 1 day (%) | Ret 1 year (%) |
|--------------------|------------|---------------|----------------|
| (in USD) | | | |
| Oil/barrel (WTI) | 101.6 | -0.1% | 4.5% |
| CPO/tonne | 807.6 | -0.8% | 10.8% |
| Soy/bushel | 14.4 | 0.0% | 1.9% |
| Rubber/kg | 2.4 | 0.4% | -11.5% |
| Nickel/tonne | 15,861 | 1.2% | -4.4% |
| Tins/tonne | 22,844 | -0.4% | -1.5% |
| Copper/tonne | 6,650 | -0.5% | -11.4% |
| Gold/try.oz (Spot) | 1,284 | -0.9% | -19.7% |
| Coal/tonne* | 73.1 | 0.2% | -16.8% |
| Corn/bushel | 4.8 | 0.0% | -32.2% |
| Wheat/bushel** | 292.3 | 6.1% | -8.4% |

*: 1 week change
**: 1 month change

Source : Bloomberg

Corporates

ACES: ACE Hardware (ACES) posted a 20.9% and 16.4% increase in revenue and net profit, respectively. In 4Q13, margins expanded across-the-board driven by stronger sales (boosted by Christmas-year end sale). We deem the results as above expectations as EBIT is 6% and net profit is 14% ahead of consensus estimates.

| ACES | FY12 | FY13 | yoy | 4Q12 | 3Q13 | 4Q13 | qoq | yoy |
|--------------|---------|---------|-------|-------|-------|-------|-------|-------|
| Revenue | 3,223 | 3,895 | 20.9% | 945 | 1,001 | 1,107 | 10.6% | 17.1% |
| Gross profit | 1,552 | 1,934 | 24.6% | 447 | 506 | 566 | 12.0% | 26.7% |
| Opex | (1,036) | (1,369) | 32.1% | (267) | (360) | (364) | 1.2% | 36.6% |
| EBIT | 515 | 565 | 9.6% | 180 | 146 | 202 | 38.8% | 12.1% |
| Net profit | 437 | 509 | 16.4% | 157 | 133 | 191 | 43.3% | 21.7% |

| | FY12 | FY13 | 4Q12 | 3Q13 | 4Q13 |
|--------------|-------|-------|-------|-------|-------|
| Gross margin | 48.1% | 49.6% | 47.3% | 50.5% | 51.2% |
| EBIT margin | 16.0% | 14.5% | 19.1% | 14.5% | 18.3% |
| Net margin | 13.6% | 13.1% | 16.6% | 13.3% | 17.2% |

Source: Company, IndoPremier

BEST: Bekasi Fajar (BEST) reported FY13 earnings of Rp744bn, +58% yoy, in line with consensus estimates (98%). In 2013, the company booked Rp1.3tn revenue from selling 74ha land in Cibitung. The company reported average 2013 land selling price of USD172/sqm, +12% yoy. Due to slow sales in 2H13, BEST reported FY13 marketing sales 60ha land only vs FY12 achievement of 96ha. (Company)

GGRM: Gudang Garam (GGRM) posted FY13 revenue and net profit growth of 13.1% and 7.8%, respectively. For the FY13, net margin declined to 7.8% vs. 8.2% in last year, attributable to higher financing costs. The results are in line with consensus estimates.

| GGRM | FY12 | FY13 | yoy | 4Q12 | 3Q13 | 4Q13 | qoq | yoy |
|--------------|---------|---------|-------|--------|---------|---------|--------|-------|
| Revenue | 49,029 | 55,437 | 13.1% | 13,430 | 16,458 | 15,420 | -6.3% | 14.8% |
| Gross profit | 9,185 | 10,874 | 18.4% | 2,483 | 3,379 | 2,947 | -12.8% | 18.7% |
| Opex | (3,178) | (4,224) | 32.9% | (842) | (1,591) | (1,115) | -29.9% | 32.5% |
| EBIT | 6,007 | 6,650 | 10.7% | 1,641 | 1,788 | 1,832 | 2.4% | 11.6% |
| Net profit | 4,014 | 4,329 | 7.8% | 1,008 | 1,135 | 1,093 | -3.7% | 8.4% |

| | FY12 | FY13 | 4Q12 | 3Q13 | 4Q13 |
|--------------|-------|-------|-------|-------|-------|
| Gross margin | 18.7% | 19.6% | 18.5% | 20.5% | 19.1% |
| EBIT margin | 12.3% | 12.0% | 12.2% | 10.9% | 11.9% |
| Net margin | 8.2% | 7.8% | 7.5% | 6.9% | 7.1% |

Source: Company, IndoPremier

PTPP: PT Pembangunan Perumahan (PTPP) plans to list its subsidiary in property business, PTPP Property, in 1Q15. Through the IPO, the company plans to offer 30% stakes in PTPP with estimated proceed of Rp1.2-1.5tn. Recent AGM also approved PTPP to distribute Rp126bn dividend (30% payout) or Rp26/share. (Investor Daily)

ROTI: Nippon Indosari (ROTI) targets 20-25% revenue growth in 2014. The company allocates Rp120b for this year's capex for maintenance and repairs. Aside from this, it plans to develop new products as well as to add 5 to 10 new production lines. (Kontan)

TLKM: Telkomsel, the subsidiary of Telkom (TLKM), is seeking the possibility to issue bonds of US\$200mn in 2H14. This issuance will be subject to shareholders' approval from TLKM on 4 Apr14. The proceed will be used to finance capex of Rp10tn which is dominated by foreign exchange. Furthermore, Telkomsel expects to increase its subs to 137mn by end of 2014, with data subs of 90mn. (Investor Daily)

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INVESTMENT RATINGS

Buy : Expected total return of 10% or more within a 12-month period

Hold: Expected total return between -10% and 10% within a 12-month period

Sell : Expected total return of -10% or worse within a 12-month period

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